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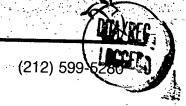
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Houghton Mifflin Company

52 Vanderbilt Avenue, New York, New York 10017



September 8, 1987

Judge William Webster
Director
Central Intelligence Agency
Washington, D. C. 20505

Dear Judge Webster:

As someone who is personally involved with politics on a national and international level, you might be interested in my work. Having more clarity about different personality types can be invaluable, as I am sure you are already fully aware.

If you have a chance to look at the enclosed copy of PERSONALITY TYPES for a moment, you will see that a number of famous people are given as examples of the personality types. For instance, President Reagan is listed as an example of the personality type Nine, the Peacemaker. He is reassuring, optimistic, and accommodating—as well as passive, disengaged, and neglectful—among the many traits associated with this type. Please see pages 246 and following for a discussion of his personality type, and page 271 for a brief description of his personality subtype (encompassing Mr. Reagan's idealism and stern moral streak).

Understanding the personalities of all the presidential candidates—as well as the personalities of foreign leaders is also extremely important, as you know. Mikhail Gorbachev, Margaret Thatcher, Corazon Aquino, Ferdinand Marcos, Mario Cuomo, Ted Kennedy, and Jimmy Carter—among others—are given as examples of the various personality types. (You can find where they appear in the Index.)

The editors and staff of Houghton Mifflin Company and I are pleased to send you this copy of PERSONALITY TYPES with our compliments. Naturally, I hope you will find the insights contained in it valuable. If you would like any more information, please contact Ms. Lynn Krise at (212) 599-5280.

Sincerely,

Don Richard Riso

Enclosure: PERSONALITY TYPES